

After the Live or Recorded Presentation (Global)

_____ What did you think about the information you heard?

I'd like to cover a few items that will answer most of your questions about our program.

Lets talk about how you make money with our program (Go over how to become a QR or 3 way them to Gap #4 (Wrap up Call or Live Round Up call at 10:45pm.

CREDIBILITY

Let's talk about the credibility of Global Prosperity Group.

Strong Management Team led by seasoned professionals with 30+ years experience in the direct sales industry. Global Prosperity Group has been in business for over 5 years. Conducted over 15 Offshore seminars with thousands in attendance. They work with the best of the best in their individual fields of expertise. Thirt Eight thousand members in over 20 countries.

PRODUCTS

The product line we market has been researched and verified by the best of the best in their individual areas of expertise covering global economics, international banking and finance, little known insider secrets of wealth creation, tax reduction strategies, asset preservation, etc...

Global Prosperity Group has developed strategic alliances with these organizations. We market it for \$1250.00 and receive a one thousand dollar commission, 80, 20 split. Is that enough money for you per sale. The G2 seminar has a profit of \$5000.00 on a \$6,250.00 ticket.

MARKETING SYSTEM

_____ lets talk about the simplicity of our marketing system. Once you join as an associate we will help you setup your infrastructure to launch your business with full training and support from the organization and our team. You will conduct advertising campaigns using our proven lead generation systems that have been market tested over the last 5 years. These individuals will then call your 800 number and listen to a tested 2 message and will leave their name and number requesting additional information about our program.

Your job a that point will be to interview these individuals to see if they qualify to work with you Your interview will last approximately 5 minutes, you will then play them a 6 minute message about our program. If they have an interest you will schedule an appointment to take your prospect to our nationwide live conference call or recorded system where our experts and professionals will do the selling for you. You will then fax out additional information about our program, 3 way them to your Qualified Retailer or one of our team members to help answer any questions. It's that simple!!!

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Support and Training

I'm going to cover the Support and Training now,

- 1) **21 Guest Presentation** Calls a week
- 2) **9 Training calls a week**, where you here the experts call prospects and conduct training prospecting, marketing, lead generation techniques, and how to use the system.

Lead Generation

- 1) Warm Market: People you know, not necessarily you friends and family.
- 2) Post Cards: We have several vendors with turn-key postcards systems. Our experts mail customized post cards to individuals interested in businesses.
- 3) Classified Ads: We have a list of classified ads you can place in up to 7000 newspapers nationwide.
- 4) Card Decks: A deck of cards mailed to opportunity seekers and business professionals.
- 5) Internet Advert. Websites, Newsgroups, banner ads, email ads, ezines, classified ads
- 6) Cold Calling: Calling a list of people that are interested in starting a business.
- 7) Letters: Professional letters send out by our vendors to prospects.
- 8) Business Cards: Recruiting Cards designed to get people to call your 800 number

You will have a complete road map on how to build your business from a novice to an expert marketer.

Do you have any other questions we haven't covered?

Now are you ready to join our team and start making money _____?